## INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC.

### FINANCIAL STATEMENTS WITH INDEPENDENT AUDITOR'S REPORT

JUNE 30, 2020 AND 2019

## INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Innovative Solutions for Disadvantage and Disability, Inc.:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Innovative Solutions for Disadvantage and Disability, Inc. (the Organization) which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Innovative Solutions for Disadvantage and Disability, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Atlanta, Georgia March 2, 2021 Brooks, McDinnis & Company, LAC

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENT'S OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

	_	2020	_	2019
ASSETS				
Cash and cash equivalents Grant receivable Other receivable Other assets	\$	272,765 25,615 450 5,847	\$	94,532 60,876 14,593 4,502
Total current assets		304,677		174,503
Property and equipment, net	_	14,955	_	17,960
Total assets	\$ =	319,632	\$ =	192,463
LIABILITIES AND NET	ASSET	S		
Liabilities:    Accounts payable    Accrued expenses    Deferred revenue    Total current liabilities    Paycheck Protection Program loan    Total liabilities	\$ -	11,275 11,362 25,950 48,587 51,800 100,387	\$ -	9,959 9,342 - 19,301 - 19,301
Commitments and contingencies				
Net assets: Without donor restrictions With donor restrictions  Total net assets  Total liabilities and net assets	- - \$	22,378 196,867 219,245 319,632	- - \$	58,330 114,832 173,162 192,463

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

		ithout Donor Restrictions		With Donor Restrictions	_	Total
Revenues, gains and support:						
Grant revenue	\$	275,073	\$	121,628	\$	396,701
Contributions		16,327		20,374		36,701
In-kind contributions		99,681		-		99,681
Interest income		150		-		150
Insurance proceeds		15,000		-		15,000
Net assets released from restrictions	_	59,967	_	(59,967)	_	
Total revenues, gains and support	_	466,198	_	82,035	_	548,233
Expenses:						
Program services:						
Family support services		367,545		-		367,545
Healthcare support services		94,430	_		_	94,430
Total program services		461,975		-		461,975
Support services:						
Management and general		30,320		-		30,320
Fundraising		9,855	_			9,855
Total support services	_	40,175	_		_	40,175
Total expenses	_	502,150	_		_	502,150
Increase (decrease) in net assets		(35,952)		82,035		46,083
Net assets, beginning of year		58,330	_	114,832	_	173,162
Net assets, end of year	\$	22,378	\$_	196,867	\$_	219,245

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

		ithout Donor Restrictions		With Donor Restrictions		Total
Revenues, gains and support:					_	_
Grant revenue	\$	185,525	\$	84,750	\$	270,275
Contributions		7,040		14,245		21,285
In-kind contributions		150,762		-		150,762
Special event, net of direct						
costs of \$14,644		21,268		-		21,268
Interest income		254		-		254
Loss on disposal of fixed assets		(2,711)		-		(2,711)
Net assets released from restrictions		47,491		(47,491)		-
				<u> </u>		
Total revenues, gains and support		409,629		51,504		461,133
Expenses:						
Program services:						
Family support services		238,136		-		238,136
Healthcare support services		149,448		-		149,448
Total program services		387,584		_		387,584
Support services:						
Management and general		30,723		-		30,723
Fundraising		11,029	_	-		11,029
Total support services		41,752		-		41,752
Total expenses	_	429,336	_	_	_	429,336
Increase (decrease) in net assets		(19,707)		51,504		31,797
Net assets, beginning of year	_	78,037	_	63,328		141,365
Net assets, end of year	\$_	58,330	\$_	114,832	\$_	173,162

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2020

	Fa	mily Support Services	 Healthcare Services	Total Program Services		Management and General	_	Fundraising	_	Total Support Services		Total
Salaries	\$	205,371	\$ 21,401	\$ 226,772	\$	7,572	\$	7,224	\$	14,796	\$	241,568
Payroll taxes and benefits		16,546	1,750	18,296		1,235		576		1,811		20,107
		221,917	23,151	245,068	•	8,807	_	7,800		16,607		261,675
Advertising and marketing		393	28	421		8		235		243		664
Depreciation		-	-	-		3,310		-		3,310		3,310
Donated services		4,900	5,069	9,969		75		-		75		10,044
Donated materials		29,908	40,959	70,867		5		4		9		70,876
Insurance		2,881	566	3,447		1,898		151		2,049		5,496
Meeting		4,630	-	4,630		198		-		198		4,828
Miscellaneous		1,284	42	1,326		88		36		124		1,450
Office expenses		6,765	1,186	7,951		1,099		337		1,436		9,387
Postage		1,322	-	1,322		-		-		-		1,322
Printing and publications		799	53	852		16		14		30		882
Direct aid		43,210	125	43,335		-		-		-		43,335
Professional fees		19,545	-	19,545		12,638		-		12,638		32,183
Rent		19,590	2,497	22,087		1,214		971		2,185		24,272
Rent in-kind		-	18,760	18,760		-		-		-		18,760
Development		170	-	170		374		-		374		544
Telephone and internet		4,808	710	5,518		458		272		730		6,248
Travel		5,423	 1,284	6,707		132	_	35	_	167		6,874
Total expenses	\$	367,545	\$ 94,430	\$ 461,975	\$	30,320	\$ _	9,855	\$ _	40,175	\$ _	502,150

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

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	ily Support Services	lthcare rvices	 Total Program Services	Management and General	_	Fundraising	_	Total Support Services	 Total
Salaries	\$ 135,325	\$ 32,793	\$ 168,118	\$ 5,967	\$	9,139	\$	15,106	\$ 183,224
Payroll taxes and benefits	 12,008	 2,852	 14,860	575	_	737	_	1,312	 16,172
	147,333	35,645	182,978	6,542		9,876		16,418	199,396
Advertising and marketing	49	48	97	10		51		61	158
Depreciation	-	-	-	1,382		-		1,382	1,382
Donated services	148	11,719	11,867	2		4		6	11,873
Donated materials	31,722	51,462	83,184	932		45		977	84,161
Insurance	1,780	1,477	3,257	379		114		493	3,750
Meeting	2,566	25	2,591	277		-		277	2,868
Miscellaneous	2,341	157	2,498	241		154		395	2,893
Office expenses	7,082	3,518	10,600	1,462		536		1,998	12,598
Postage	1,165	-	1,165	-		-		-	1,165
Printing and publications	857	3,553	4,410	45		2		47	4,457
Direct Aid	19,510	1,538	21,048	-		_		-	21,048
Professional fees	4,600	-	4,600	18,681		-		18,681	23,281
Rent	8,848	2,750	11,598	120		179		299	11,897
Rent in-kind	-	34,090	34,090	-		-		-	34,090
Telephone and internet	3,608	1,100	4,708	52		68		120	4,828
Travel	 6,527	 2,366	 8,893	598	-	-	_	598	 9,491
Total expenses	\$ 238,136	\$ 149,448	\$ 387,584	\$ 30,723	\$ _	11,029	\$ _	41,752	\$ 429,336

### INNOVATIVE SOLUTIONS FOR DISADVANTAGE AND DISABILITY, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

		2020	2019
Cash flows from operating activities:			
Cash receipts from grants	\$	431,963 \$	241,807
Cash receipts from contributions		76,794	43,029
Cash receipts from interest income		150	254
Cash paid to employees		(259,655)	(189,179)
Cash paid to suppliers	_	(137,514)	(106,718)
Net cash provided by (used in) operating activities		111,738	(10,807)
		_	
Cash flows from investing activities:			
Purchase of property and equipment		(305)	(2,664)
Proceeds from insurance for loss of assets	_	15,000	5,000
Net cash provided by investing activities	_	14,695	2,336
Cash flows from financing activities:			
Proceeds from Paycheck Protection Program loan	_	51,800	
Net cash provided by financing activities	_	51,800	_
Net increase (decrease) in cash and cash equivalents		178,233	(8,471)
Cash and cash equivalents, beginning of year	_	94,532	103,003
Cash and cash equivalents, end of year	\$ _	272,765 \$	94,532

#### 1. Nature of Organization and Significant Accounting Policies

#### Nature of Organization

Innovative Solutions for Disadvantage and Disability, Inc. (ISDD) was incorporated as a Georgia not for-profit voluntary health and welfare organization on April 22, 2004, to address the environmental impact of social and economic factors on the growth, health and development of children and adults. It does this through two primary program services, education and advocacy and individual and family services.

#### Basis of Accounting and Presentation of Financial Statements

The Organization's accounts are maintained, and these statements are presented, on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions based on stipulations made by the donor.

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

- Net assets without donor restrictions are resources available for use in general operations and not subject to donor (or certain grantor) restrictions.
- Net assets with donor restrictions are resources subject to donor (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in natural, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, this is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. Net assets with donor restrictions for the years ended June 30, 2020 and 2019 was \$196,867 and 114,832, respectively.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Contributions

In accordance with financial statements for Not-for-Profit Organizations, contributions received are recorded as increases in without donor restriction or with donor restriction net assets, depending on the existence or nature of any donor restrictions. Contribution s without donor restrictions are contributions with no specific purpose noted that are free to be used by the Organization for any organizational use. When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, with donor restriction net assets are reclassified to without donor restriction net assets and reported in the statement of activities as net assets released from restrictions.

Support that is restricted by the donor is reported as an increase in without donor restriction net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in with donor restriction restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), with donor restriction net assets are reclassified to without donor restriction net assets and reported in the statement of activities as net assets released from restrictions. Grant awards are classified as deferred revenue until expended for the purposes of the grants since they are conditional promises to give.

Unconditional promises to give are recognized as support in the period in which the promise is made by the donor. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises becomes unconditional.

#### Donated Services, Facilities and In-Kind Support

The Organization receives services, facilities, equipment and other nonfinancial items without payment or compensation. Donated goods and services are recognized as contributions in accordance with Financial Statements for Not-for-Profit Organizations, if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Volunteers provide a significant amount of services to be the Organization throughout the year that are not recognized as contributions since the recognition criteria under this standard were not met.

Donated services, facilities and in-kind support for the years ended June 30, 2020 and 2019 was \$99,681 and \$150,761, respectively.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Deferred Revenue

For the years ended June 30, 2020 and 2019, unearned revenue consists of the special event ticket sales and sponsorships for the annual golf tournament. Special event revenue is recognized in the period in which the event is held.

#### Grants Receivable

Grants receivable are recognized as revenue and assets in the period the promises to give are acknowledged. Conditional grants receivable, if any, are not recognized until the conditions on which the grants depend are substantially met.

#### Property and Equipment

The Organization's policy is that property and equipment acquisitions are recorded at cost. Depreciation is provided over the estimated useful lives of the assets (five to seven years for furniture and fixtures and five years for computers), computed on the straight-line method. Donated items are recorded at fair market value at the date of contribution. The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$500.

#### Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and directions of the Organization. The expenses that are allocated on the basis of time and effort include salaries, insurance, office expenses, rent, printing and other expenses. The costs of providing the various programs and other activities are summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of support and expenses during the report period. Accordingly, actual results may vary from these estimates.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Income Taxes

The Organization is exempt from federal income taxes under the provisions Section 501(c)(3) of the Internal Revenue Code. Income from certain activities not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. For the years ended June 30, 2020 and 2019, the Organization did not have any unrelated business income, and accordingly, no unrelated business income tax. The Organization believes it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization's income tax returns are subject to examination by the appropriate regulatory authorities for all open years, which include the last three years.

#### Cash and Cash Equivalents and Concentration of Credit Risk

Cash and cash equivalents consist primarily of demand deposits with a single financial institution. For the purposes of the statement of cash flows, the Organization considers all short-term, interesting bearing deposits with maturities of three months or less to be cash equivalents.

The organization maintains cash balances at a financial institution located in the United States. Accounts at the financial institution are insured by the Federal Deposit Insurance Corporation for up to \$250,000. At times, cash and cash equivalents may exceed federally insured amounts. At June 30, 2020, the Organization's cash accounts exceeded federally insured amounts by \$22,587. The balances in the Organization's bank accounts as of June 30, 2019 did not exceed the insured limit.

#### Recent Accounting Pronouncements

The FASB has also issued ASU 2014-09, *Revenue from Contracts with Customers*, which amends guidance requiring an entity to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services and also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers, as well as other disclosures. The new standard is effective for the Organization for the year ended June 30, 2021; however early adoption is permitted.

#### 1. Nature of Organization and Significant Accounting Policies - Continued

#### Recent Accounting Pronouncements – Continued

The FASB has also issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*, which clarifies whether transactions should be accounted for as contributions (nonreciprocal transactions) within the scope of Topic 958, Not-for-Profit Entities, or as exchange (reciprocal) transactions subject to other guidance and determining whether a contribution is conditional.

In November 2016, FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230)*, *Restricted Cash*, which requires the statement of cash flows to explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. The guidance requires retrospective application.

The Organization adopted these accounting policies for the year ended June 30, 2020. These new accounting policies did not affect total net assets for either the year ended June 30, 2020 or 2019.

In February 2016, the FASB issued ASU 2016-02, *Leases* (topic 842), which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. The new standard establishes a right-of-use (ROU) model that requires a lessee to recognize a ROU asset and lease liability on the statement of financial position for all leases with a term longer than 12 months. Leases will be classified as finance or operating, with classification affecting the pattern and classification of the expense recognition in the statement of activities. The new standard is effective for the Organization for the year ended June 30, 2023; however early adoption is permitted. The Organization is currently evaluating the impact this guidance will have on its financial statements.

#### 2. <u>Liquidity and Availability</u>

The Organization is substantially supported by grants and contracts and public donations. Additionally, a significant amount of contributions with donor restrictions are received each year for various programs. As a donor's restrictions require funds to be used in a particular manner or in a future period, the Organization maintains those restricted funds so that they are available to meet those responsibilities as they are required to be met. Accordingly, related financial assets are not available to the Organization for its general expenditures. The Organization considers contributions with donor restrictions for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. General expenditures may be incurred for program, administrative, or fundraising purposes.

#### 2. Liquidity and Availability – Continued

The Organization's financial assets at June 30: (reduced by amounts not available for general use because of contractual, donor-imposed, or internal restrictions) available within one year after this date to satisfy liabilities at this date and for future general expenditures are as follows:

	 2020	 2019
Cash and cash equivalents	\$ 272,765	\$ 94,532
Grants receivable	25,614	60,876
Other receivables	 450	 14,593
Financial assets available to meet general		
expenditures within one year	\$ 298,829	\$ 170,001

During the year ended June 30, 2020, the global coronavirus pandemic threatened to deeply harm global growth. This has affected the U.S. and global equity markets, as well as eroded consumer confidence and deepened unemployment. It is uncertain how this volatility in the financial markets and general economic conditions may affect the Organizations operations.

To assist in operational cash flow during the pandemic, the Organization was granted a government loan from a financial institution on May 6, 2020 in the amount of \$51,800, as further discussed in Note 4.

While the Organization believes it has the resources to continue its programs, its ability to do so, and the extent to which they each continue are heavily dependent on public support. The strength of public support is largely dependent on current and future overall economic conditions.

#### 3. Property and Equipment, net

Property and equipment are stated at cost. During the year ended June 30, 2019 the Organization lost the majority of their property and equipment in a fire. As of June 30, components of property and equipment consist of the following:

	 2020	_	2019
Furniture and fixtures	\$ 18,491	\$	18,187
Computers	 746		746
	 19,237		18,933
Less accumulated depreciation	(4,282)	_	(973)
Total property and equipment, net	\$ 14,955	\$_	17,960

#### 3. Property and Equipment, net – Continued

Depreciation expense for the years ended June 30, 2020 and 2019 was \$3,310 and \$1,382, respectively.

#### 4. Paycheck Protection Program Loan

In May 2020, the Organization received a \$51,800 loan under the Paycheck Protection Program ("PPP") which was established as part of the U.S. government's Coronavirus Aid, Relief and Economic Security Act ("CARES Act") in March 2020. The Organization used the loan proceeds for eligible purposes (including payroll, related benefits, rent and utilities). As a result, the Organization used the loan proceeds for purposes consistent with the PPP and, therefore, was notified in February 2021 that the conditions for loan forgiveness were met. The Organization will reduce the loan liability by the amount forgiven and record a corresponding gain on extinguishment of debt as of June 30, 2021.

#### 5. Net Assets with Donor Restrictions

At June 30 net assets with donor restrictions consist of the following:

	_	2020	2019
Family support services Healthcare services	\$	164,012 32,855	\$ 62,968 51,864
	\$_	196,867	\$ 114,832

#### 6. Net Assets Released from Restrictions

Donor restricted net assets released from restriction during the years ended June 30 are as follows:

	_	2020	2019
Family support services Healthcare services	\$	35,199 24,768	\$ 19,564 27,927
	\$_	59,967	\$ 47,491

#### 7. Lease Commitments

During the year ended June 30, 2020, the Organization entered into an operating lease agreement for office space that extends through March 31, 2022. Minimum future rental payments under this lease are as follows:

For the year ending June 30:	
2021	\$ 23,038
2022	17,664
	\$ 40,702

Rent expense for the years ended June 30, 2020 and 2019 was \$24,272 and \$11,897, respectively.

#### 8. Subsequent Events

Management has evaluated events and transactions which occurred through March 2, 2021, which was the date the financial statements were available to be issued. Other than the event discussed below, and in Note 4 there were no significant subsequent events requiring recognition or disclosure in the financial statements.

Subsequent to year-end the Organization decided to discontinue its Healthcare support services program.