Innovative Solutions for Disadvantage and Disability, Inc.

FINANCIAL STATEMENTS

June 30, 2021 and 2020

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REPORT



Carr, Riggs & Ingram, LLC 4004 Summit Boulevard NE Suite 800 Atlanta, GA 30319

770.394.8000 770.451.2873 (fax) CRIcpa.com

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Innovative Solutions for Disadvantaged and Disability, Inc.

We have audited the accompanying financial statements of Innovative Solutions for Disadvantaged and Disability, Inc. (ISDD) (a nonprofit organization) which comprise the statement of financial position as of June 30, 2021 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Innovative Solutions For Disadvantaged and Disability, Inc. as of June 30, 2021 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The financial statements of Innovative Solutions for Disadvantaged and Disability, Inc. as of June 30, 2020 were audited by other auditors whose report dated March 2, 2021 expressed an unmodified opinion on those statements.

Carr, Riggs & Ungram, L.L.C.
CARR, RIGGS & INGRAM, LLC

Atlanta, Georgia May 10, 2022



FINANCIAL STATEMENTS

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Financial Position

June 30,		2021		2020
				_
Assets				
Current assets	*	400 044	,	272 765
Cash and cash equivalents	\$	•	\$	272,765
Grant receivable		111,167		25,615
Other receivable		-		450
Other assets		2,350		5,847
Total current assets		293,558		304,677
Non-current assets				
Property and equipment, net		11,627		14,955
		·		<u> </u>
Total assets	\$	305,185	\$	319,632
Liabilities and Net Assets Current liabilities Accounts payable	\$	5,859	\$	11,275
Accrued liabilities		13,662		11,362
Refundable advances		-		25,950
Total current liabilities		19,521		48,587
Long-term liabilities				
Paycheck Protection Program loan		-		51,800
Total liabilities		19,521		100,387
Net assets				
Without donor restrictions		170,558		22,378
With donor restrictions		115,106		196,867
Total net assets		285,664		219,245
Total liabilities and net assets	\$	305,185	\$	319,632

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Activities

For the year ended June 30, 2021	Without Donor With Donor Restrictions Restrictions				Total	
Revenues, Gains and Support						
Grant revenue	\$	345,075	\$	128,236	\$	473,311
Contributions	•	20,024	•	4,320	•	24,344
In-kind contributions		40,440		-		40,440
Interest income		131		-		131
Special event		99,213		-		99,213
Paycheck Protection Program Loan Forgiveness		51,800		-		51,800
Net assets released from restrictions		214,317		(214,317)		-
Total revenues, gains and support		771,000		(81,761)		689,239
Expenses						
Program services						
Family support services		511,746		-		511,746
Healthcare support services		1,588		-		1,588
Total program services		513,334		-		513,334
Supporting services						
Management and general		49,917		-		49,917
Fundraising		59,569		-		59,569
Total supporting services		109,486		-		109,486
Total expenses		622,820		-		622,820
Change in net assets		148,180		(81,761)		66,419
Net assets at beginning of year		22,378		196,867		219,245
Net assets at end of year	\$	170,558	\$	115,106	\$	285,664

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Activities (Continued)

For the year ended June 30, 2020		ithout Donor With Dono Restrictions Restriction				Total
Revenues, Gains and Support						
Grant revenue	\$	275,073	\$	121,628	\$	396,701
Contributions	7	16,327	Τ	20,374	Τ.	36,701
In-kind contributions		99,681				99,681
Interest income		150		_		150
Insurance proceeds		15,000		_		15,000
Net assets released from restrictions		59,967		(59,967)		, -
Total revenues, gains and support		466,198		82,035		548,233
Expenses						
Program services:						
Family support services		367,545		-		367,545
Healthcare support services		94,430		-		94,430
Total program services		461,975		-		461,975
Supporting services:						
Management and general		30,320		_		30,320
Fundraising		9,855		-		9,855
Total supporting services		40,175		-		40,175
Total expenses		502,150		_		502,150
Change in net assets		(35,952)		82,035		46,083
Net assets at beginning of year		58,330		114,832		173,162
Net assets at end of year	\$	22,378	\$	196,867	\$	219,245

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Functional Expenses

For the year ended June 30, 2021

			Pro	gram Service:	S		Supportin	ıg S	Services			
	Fan	nily Support Services		Healthcare Services	Т	otal Program	Management and General		Fundraising	Total Supporting Services	•	Total
Salaries and benefits	\$	240,375	\$	1,496	\$	241,871	\$ 19,791	\$	24,169	\$ 43,960	\$	285,831
Advertising and marketing		437		-		437	7		321	328		765
Depreciation		-		-		-	3,328		-	3,328		3,328
Direct Aid		186,240		-		186,240	-		-	-		186,240
Donated material		40,440		-		40,440	-		-	-		40,440
Insurance		7,466		-		7,466	1,258		240	1,498		8,964
Meeting		-		-		-	78		-	78		78
Miscellaneous		1,250		-		1,250	-		15	15		1,265
Office expense		3,963		44		4,007	518		387	905		4,912
Postage		1,682		-		1,682	70		-	70		1,752
Printing and publications		400		-		400	123		247	370		770
Professional fees		-		-		-	22,581		-	22,581		22,581
Rent		19,861		-		19,861	1,617		1,617	3,234		23,095
Special events		-		-		-	-		31,966	31,966		31,966
Staff development		1,520		-		1,520	47		-	47		1,567
Telephone and internet		5,883		-		5,883	428		597	1,025		6,908
Travel		2,229		48		2,277	71		10	81		2,358
Total	\$	511,746	\$	1,588	\$	513,334	\$ 49,917	\$	59,569	\$ 109,486	\$	622,820

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Functional Expenses (Continued)

For the year ended June 30, 2020

	Program Services Supporting Services											
											Total	
	Fam	nily Support	H	Healthcare			M	lanagement		S	Supporting	
		Services		Services	To	tal Program	á	and General	Fundraising		Services	Tota
Salaries	\$	205,371	\$	21,401	\$	226,772	\$	7,572	\$ 7,224	\$	14,796 \$	241,56
Payroll taxes and benefits		16,546		1,750		18,296		1,235	576		1,811	20,10
		221,917		23,151		245,068		8,807	7,800		16,607	261,67
Advertising and marketing		393		28		421		8	235		243	66
Depreciation		-		-		-		3,310	-		3,310	3,31
Direct Aid		43,210		125		43,335		-	-		-	43,33
Donated material		29,908		40,959		70,867		5	4		9	70,87
Donated services		4,900		5,069		9,969		75	-		75	10,04
Insurance		2,881		566		3,447		1,898	151		2,049	5,49
Meeting		4,630		-		4,630		198	-		198	4,82
Miscellaneous		1,284		42		1,326		88	36		124	1,45
Office expense		6,765		1,186		7,951		1,099	337		1,436	9,38
Postage		1,322		-		1,322		-	-		-	1,32
Printing and publications		799		53		852		16	14		30	88
Professional fees		19,545		-		19,545		12,638	-		12,638	32,18
Rent		19,590		2,497		22,087		1,214	971		2,185	24,27
Rent in-kind		-		18,760		18,760		_	-		-	18,76
Staff development		170		-		170		374	-		374	54
Telephone and internet		4,808		710		5,518		458	272		730	6,24
Travel		5,423		1,284		6,707		132	35		167	6,87
		145,628		71,279		216,907		21,513	2,055		23,568	240,47
Total	\$	367,545	\$	94,430	\$	461,975	\$	30,320	\$ 9,855	\$	40,175 \$	502,15

Innovative Solutions for Disadvantage and Disability, Inc. Statements of Cash Flows

For the years ended June 30,	2021	2020
Our weather Authorities		
Operating Activities		
Cash receipts from grants	\$ 387,759 \$	431,963
Cash receipts from contributions	24,794	76,794
Cash receipts from interest income	131	150
Cash receipts from special events	73,263	-
Cash paid to employees	(283,531)	(259,655)
Cash paid to suppliers	(295,140)	(137,514)
Net cash provided by (used in) operating activities	(92,724)	111,738
Investing Activities		
Purchase of property and equipment	-	(305)
Proceeds from insurance for loss of assets	-	15,000
Net cash provided by (used in) investing activities	-	14,695
Financing Activities		
Proceeds from Paycheck Protection Program loan	-	51,800
Net cash provided by (used in) financing activities	-	51,800
Net change in cash and cash equivalents	(92,724)	178,233
Cash and cash equivalents at beginning of year	272,765	94,532
Cash and cash equivalents at end of year	\$ 180,041 \$	272,765

Note 1: DESCRIPTION OF THE ORGANIZATION

Innovative Solutions for Disadvantage and Disability, Inc. (ISDD) was incorporated as a Georgia not for-profit voluntary health and welfare organization on April 22, 2004, to address the environmental impact of social and economic factors on the growth, health and development of children and adults. It does this through two primary program services, education and advocacy and individual and family services.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

Use of Estimates

The preparation of U.S. GAAP financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include cash and all highly liquid investments with an original maturity of 90 days or less.

Grants Receivable

Grants receivable are recognized as revenue and assets in the period the promises to give are acknowledged. Conditional grants receivable, if any, are not recognized until the conditions on which the grants depend are substantially met.

Accounts Receivable

Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. ISDD provides for losses on accounts receivable using the allowance method. The allowance is based on experience, third-party contracts, and other circumstances, which may affect the ability of clients to meet their obligations.

Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is ISDD's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment

All acquisitions of property and equipment in excess of \$500 and all expenditures for maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Repairs and maintenance are expensed as incurred. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method.

Net Assets

ISDD reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors; net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of ISDD, the environment in which it operates, the purposes specified in it corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Revenue Recognition

Program service fees and payments under various contracts are accounted for under ASC Topic 606, *Revenue from Contracts with Customers* (ASC 606), recognizing revenue when performance obligations under the terms of the contracts with customers are satisfied. Prior to the adoption of ASC 606, ISDD recognized revenue when persuasive evidence of an arrangement existed, delivery of products had occurred, the sales price was fixed or determinable and collectability was reasonably assured. ISDD has no program service revenue for the years ending June 30, 2021 or 2020, respectively.

A significant portion of ISDD's grants and contracts are from government agencies. These benefits received by the public as a result of the assets transferred is not equivalent to commensurate value received by the government agencies and are therefore not considered exchange transactions. Grants and contracts are analyzed for measurable performance-related barriers or other barriers. Revenue is recognized as barriers are met.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (continued)

Funds received from non-exchange transactions in advance of barriers being met are recorded as refundable advances. For the year ended June 30, 2020 refundable advances consisted of the special event sponsorships for the annual golf tournament. Special event revenue is recognized in the period in which the event is held.

Contributions are recognized when cash, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly released the restriction.

Donated Assets

Donated materials and other noncash donations are recorded as contributions at their fair values at the date of donation.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by ISDD. Volunteers provide a significant amount of services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and directions of ISDD. The expenses that are allocated on the basis of time and effort include salaries, insurance, office expenses, rent, utilities, and other expenses. The costs of providing the various programs and other activities are summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Advertising

ISDD uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed as incurred. During the years ended June 30, 2021 and 2020, advertising costs totaled \$765 and \$664, respectively.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

Under section 501(c)(3) of the Internal Revenue Code, ISDD is exempt from taxes on income other than unrelated business income.

ISDD utilizes the accounting requirements associated with uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2021 and 2020, ISDD has no uncertain tax provisions that qualify for recognition or disclosure in the financial statements. Tax years open to examination by tax authorities under the statute of limitations include 2018 through 2021.

Reclassifications

Certain reclassifications were made to prior year balances to conform with current year presentation.

Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, May 10, 2022. See Note 11 for relevant disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

Accounting Guidance not yet Adopted

In February 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The guidance in this ASU and its amendments supersedes the leasing guidance in Topic 840, entitled *Leases*. Under the guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. For nonpublic entities, the standard is effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. ISDD is currently evaluating the impact of the guidance on its financial statements.

In September 2020, the FASB issued ASU 202-07, *Not-for-Profit Entities* (Topic 958): *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This ASU specifies requirements for the recognition and initial measurement of contributions and disclosure requirements for contributed services. The ASU is effective for fiscal years beginning after June 15, 2021. Early adoption is permitted. ISDD is currently evaluating the full effect that the adoption of this standard will have on the financial statements.

Note 3: LIQUIDITY AND FINANCIAL ASSET AVAILABILITY

ISDD maintains its financial assets primarily in cash and cash equivalents to provide liquidity to ensure funds are available as ISDD's expenditures come due. The following reflects ISDD's financial assets as of the statement of financial positon date, reduced by amounts not available for general use within one year of the statement of financial positon date because of contractual or donor-imposed restrictions.

June 30,	2021	2020
Total assets at year end Less non-financial assets	\$ 305,185 \$	319,632
Prepaid expenses and other assets Property and equipment, net	(2,350) (11,627)	(5,847) (14,955)
Financial assets at year-end	291,208	298,830
Less those not available for general expenditures within one year due to donor imposed restrictions	(115,106)	(196,867)
Financial assets available to meet cash needs for general expenditures within one year	\$ 176,102 \$	101,963

ISDD structures their financial assets to be available as their general expenditures, liabilities, and other obligations come due. In addition to financial assets available to meet general expenditures over the next twelve months, ISDD utilizes an operating budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor- restricted resources.

Note 4: PROPERTY AND EQUIPMENT

The components of property and equipment at June 30, 2021 and 2020, are as follows:

	Estimated Use Lives (in yea	 2021	2020
Furniture and fixtures Computers	5-7 5	\$ 18,491 \$ 746	18,491 746
Less accumulated depreciation	<u>-</u>	19,237 (7,610)	19,237 (4,282)
Property and equipment, net		\$ 11,627 \$	14,955

Depreciation expense for the years ended June 30, 2021 and 2020 amounted to \$3,328 and \$3,310, respectively.

Note 5: PAYCHECK PROTECTION PROGRAM LOAN

In May 2020, in response to the global pandemic, ISDD applied for and received a \$51,800 loan through the Paycheck Protection Program under the CARES Act. ISDD applied for forgiveness of the total amount of the debt. On February 5, 2022, ISDD received notice that the full amount of \$51,800 and related interest had been forgiven and recorded the revenue related to the forgiveness during fiscal year 2021.

Note 6: NET ASSETS

A summary of net assets with donor restrictions follows:

June 30,		2021		2020
Purpose restricted				
Family support services	\$	79,519	\$	164,012
Healthcare services	Ψ.	35,587	Y	32,855
		00,001		02,000
Total net assets with donor restrictions	\$	115,106	\$	196,867
A summary of the release of donor restrictions follows:				
For the years ended June 30,		2021		2020
Purpose restrictions				
Family support services	\$	212,728	\$	35,199
Healthcare services	T	1,589	,	24,768
Total net asset releases with donor restrictions	\$	214,317	\$	59,967

Note 7: REVENUES

Disaggregated Revenue

A summary of disaggregated revenue information follows:

For the years ended June 30,	2021	2020
Revenues, gains and support		
Grant revenue (non- exchange)		
Government grants	\$ 334,859	\$ 262,691
Foundation grants	47,688	61,260
Corporate and other	90,764	72,750
Total grant revenue	473,311	396,701
Contributions (non-exchange)	24,344	36,701
In-kind contributions (non-exchange)	40,440	99,681
Insurance proceeds (non-exchange)	-	15,000
Special event contributions (non-exchange)	60,922	-
Special event revenues	38,291	
Interest income (non-exchange)	131	150
Paycheck Protection Program Loan forgiveness	51,800	-
Total revenues, gains and support	\$ 689,239	\$ 548,233

ISDD's clients are primarily the general public located in Georgia.

Note 8: CONCENTRATIONS OF CREDIT RISK

ISDD maintains cash deposits with financial institutions at June 30, 2021 and 2020 in excess of federally insured limits of \$-0- and \$22,587, respectively.

Amounts due from two grantors totaled approximately 38% and 33% respectively, of accounts receivable at June 30, 2021. Accounts receivable from one customer totaled approximately 32% at June 30, 2020. Management believes that there are no foreseeable negative contingencies related to these Concentrations.

Note 9: COMMITMENTS

ISDD leases office space accounted for as an operating lease. The lease expired March 31, 2022. Management is in the process of renegotiating the lease agreement. Minimum lease payments under the noncancellable operating lease is \$17,664 for year ending June 30, 2022. Rent expense for the years ended June 30, 2021 and 2020 was \$23,095 and \$24,272, respectively.

Note 10: UNCERTAINTIES

In March 2020, the World Health Organization made the assessment that the outbreak of a novel coronavirus (COVID-19) can be characterized as a pandemic. As a result, uncertainties have arisen that may have a significant negative impact on the operating activities and results of ISDD. The occurrence and extent of such an impact will depend on future developments, including (i) the duration and spread of the virus, (ii) government quarantine measures, (iii) voluntary and precautionary restrictions iv) the effects on the financial markets, and (v) the effects on the economy overall, all of which on travel or meetings, are uncertain.

Note 11: SUBSEQUENT EVENTS

Management evaluated all events or transactions that occurred after June 30, 2021 through March May 10, 2022, the date ISDD's financial statements were available to be issued. The following items occurred:

On July 31, 2021, ISDD entered into a professional services consulting agreement for 60 months at \$3,780 cost per year.